Snapshot of Japanese Golf Facilities

Shigeki Mitsuishi Yano Research Institute

5th Golf Innovation Symposium

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JAPANESE GOLF FACILITIES Overview

SURVEY METHODOLOGY

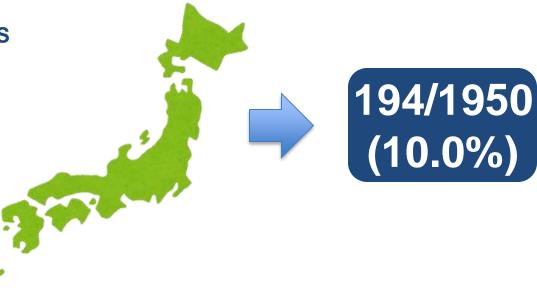
The Japan Golf Association sent a fax to approximately 1,950 golf facilities throughout Japan, inviting them to take part in an online survey

NUMBER OF VALID RESPONSES

194 Facilities completed the survey (10.0% response rate)

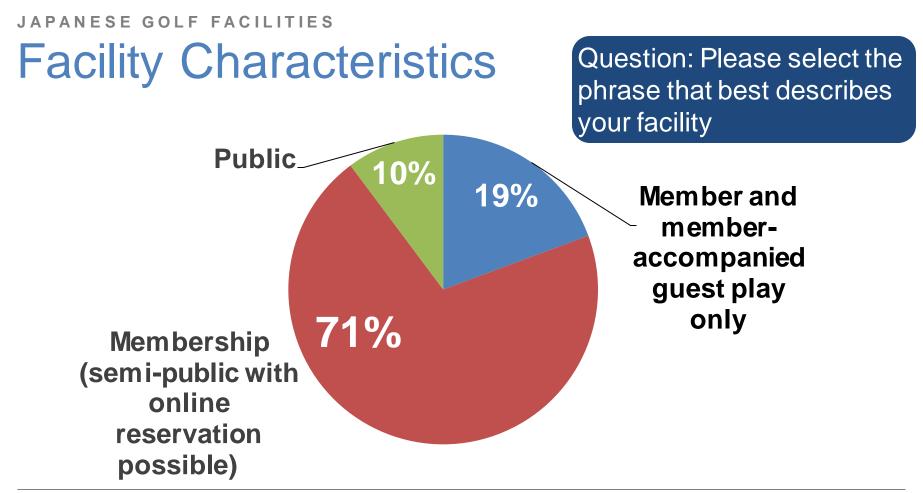
AREAS OF STUDY

Facility Characteristics, Operations, Challenges, Education



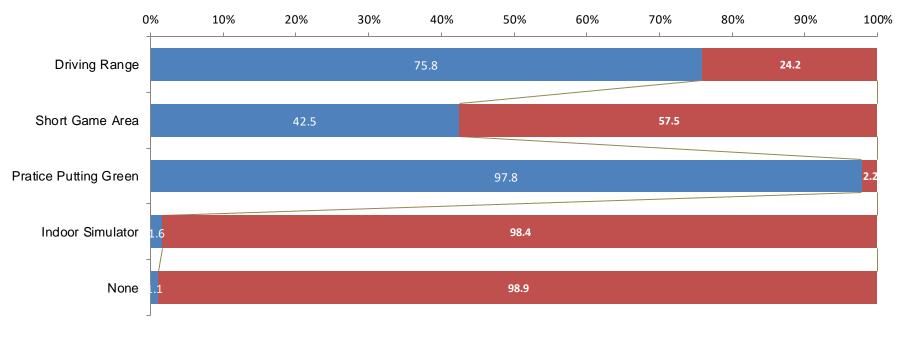
Facility Characteristics





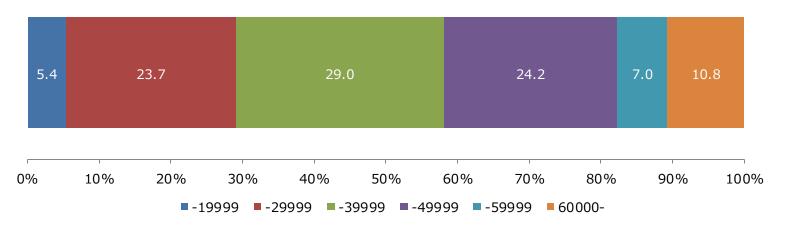
Facility Characteristics

Question: In addition to golf holes, what other features are available at our facility?



Facility Characteristics

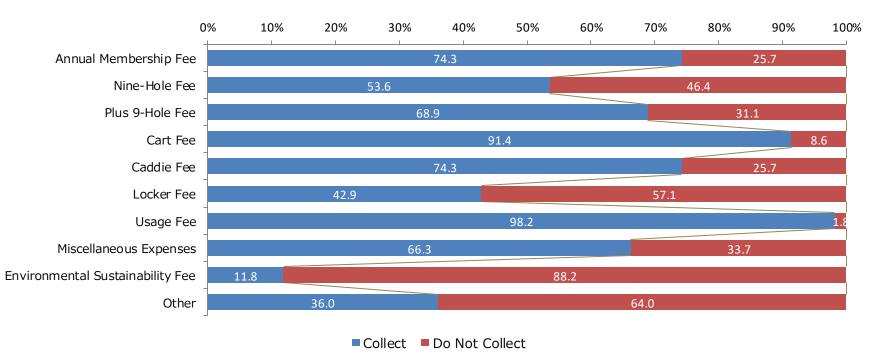
Question: How many 18-hole rounds were played at your course in 2018??



Average: 38,611 rounds

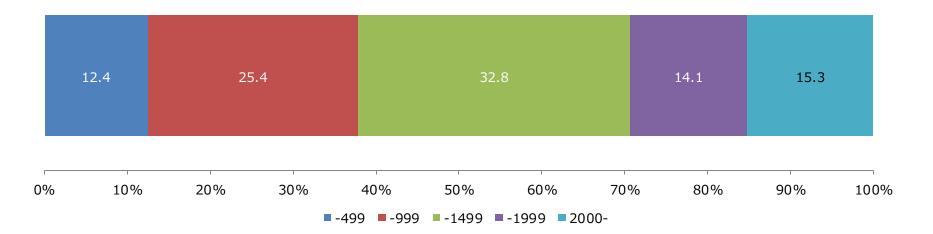
Facility Characteristics

Question: What are the other fees that you charge golfers?



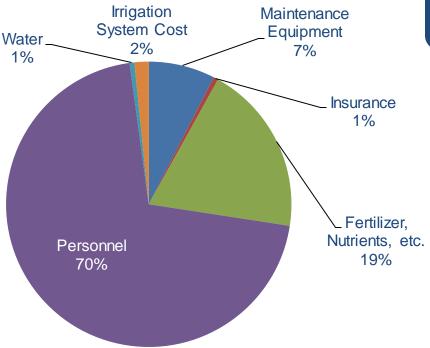
Facility Characteristics

Question: How many members does your club have?



Average: 1,410 Members

Facility Characteristics



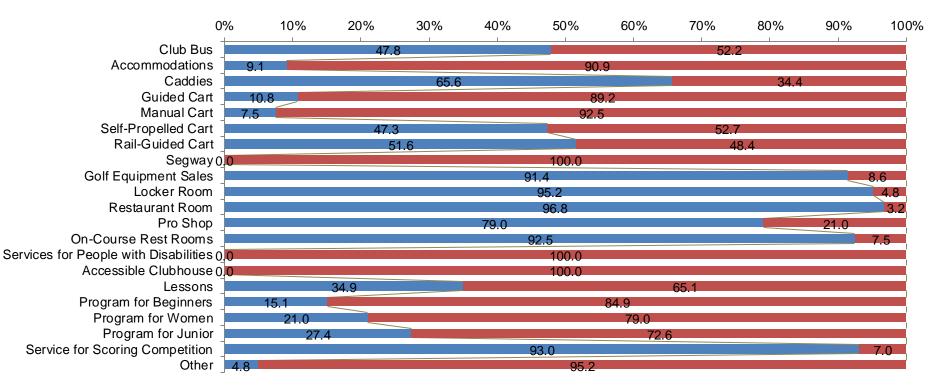
Question: Which of the following has the biggest impact on your course maintenance costs?

Communication with Golfers



Services

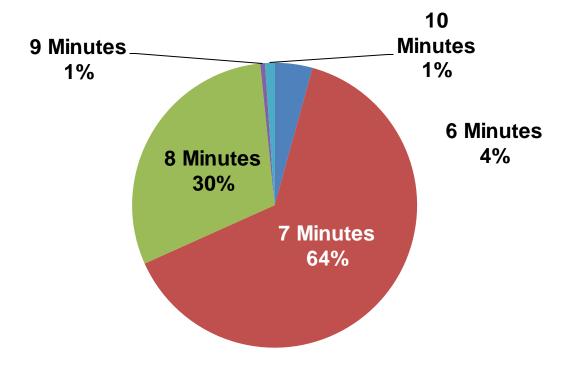
Question: Which of the following do you offer your golfers?



Offer Do Not Offer

Operations

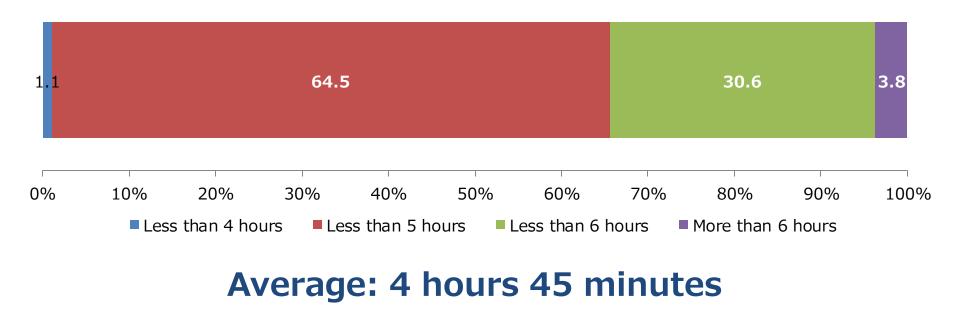
Question: How many minutes do you schedule between tee times?





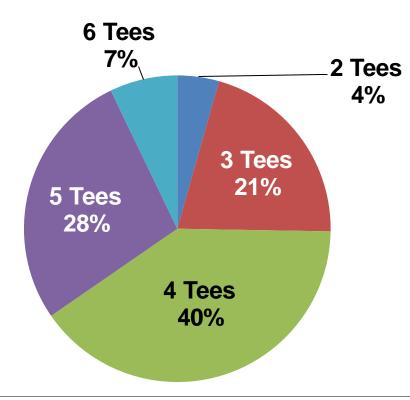
Pace of Play

Question: How long does it take to play an 18-hole round at your facility (not including a lunch break?



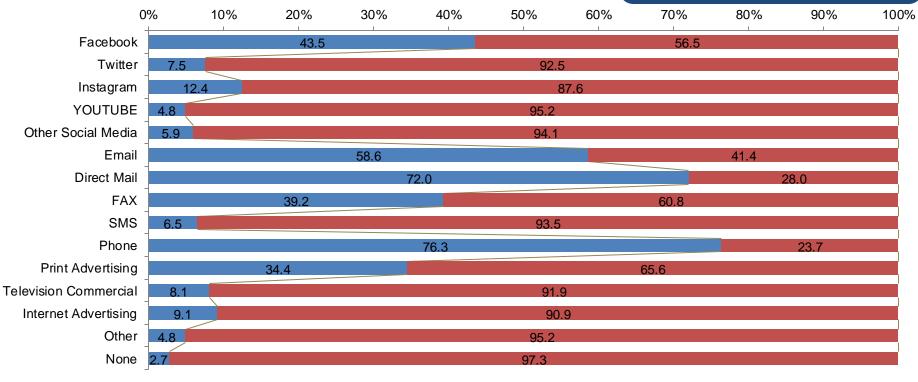
Tees

Question: How many sets of tees are at your course?



Communication

Question: What is your primary form of communication with your golfers?



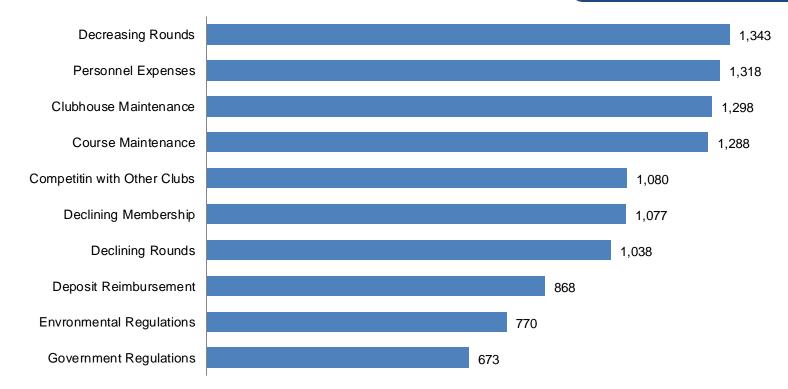
Utilize Do Not Utilize

Facility Support and Education

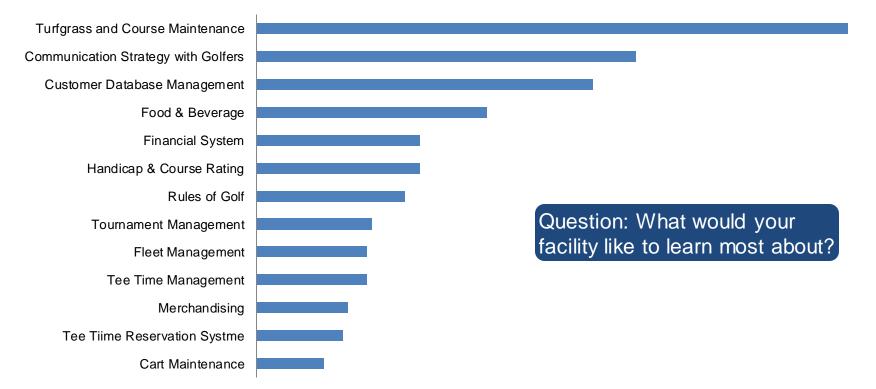


Facility Challenges

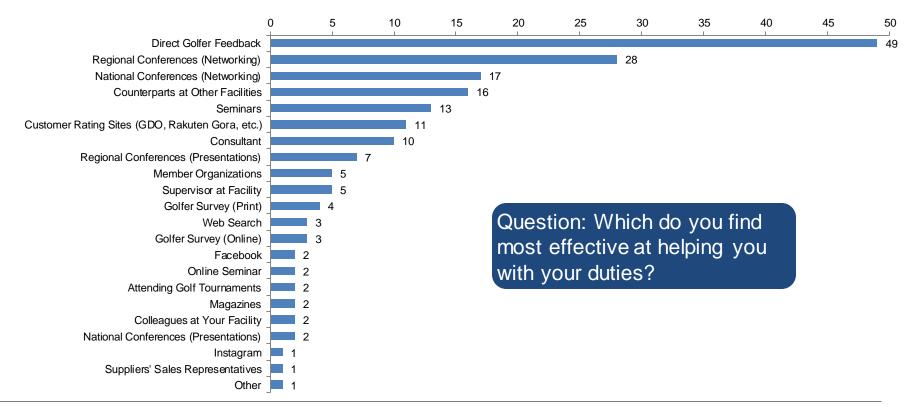
Question: What are the biggest challenges for the long-term financial health of your facility?



Facility Challenges

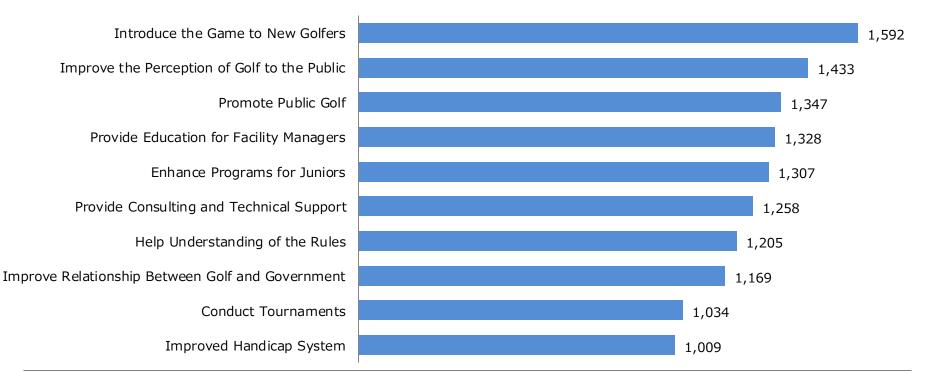


Information for Facilities



Golf Organizations

Question: Which roles can golf organizations provide in helping your facility?



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Thank you!

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